

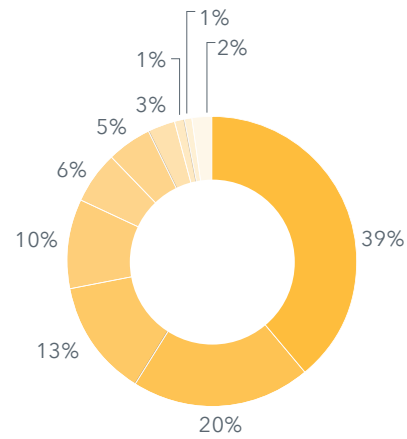
2022

Hebrew SeniorLife ended Fiscal Year 2022 with an operating cash flow deficit, as consolidated operating expenditures exceeded operating revenues by \$7.8 million. Approximately \$6.2 million of the deficit was offset by the organization's planned spend rate on its primary investment pool, leaving approximately \$1.6 million uncovered due to unreimbursed pandemic-related spending.

Operating revenues increased by 6.8% to \$267.5 million in FY2022, and earnings before interest, taxes, depreciation, and amortization (EBITDA) improved from \$15.5 million to \$18.6 million over the prior year. The revenues reflect higher census due to the rebound from the pandemic and include approximately \$4.3 million of COVID-19 relief funding.

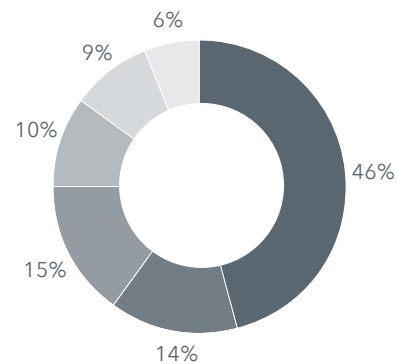
Operating expenses rose by 5.0% in FY2022 due to costs associated with the pandemic (personal protective equipment, COVID-19 testing) and higher labor costs due to staff shortages and pay adjustments to stay competitive within the market. Regular capital expenditures were higher by \$2.9 million as compared to the prior year, due to COVID-19 restrictions being lifted.

With respect to the investment pools plus cash reserves at HSL and affiliates, the aggregate balance remained strong despite it decreasing from approximately \$243 million to \$218 million due to unfavorable capital market conditions.



Operating Revenues (Cash Based) (\$000)

● HSL Parent and HRC-Roslindale	\$104,842
● HRC-Newbridge	53,930
● NewBridge IL/AL	34,741
● Orchard Cove	27,798
● Center Communities of Brookline	15,255
● Home & Community Based Services	12,862
● Jack Satter House	8,376
● Simon C. Fireman Community	3,955
● Fundraising Receipts	1,390
● COVID-19 Stimulus Funding	4,349
Total Operating Revenue	267,498



Operating Expenditures (Cash Based) (\$000)

● Salaries and Benefits	\$127,659
● Supplies	39,766
● General and Administrative	41,752
● Facility and Other Costs	26,228
● Debt Service	24,952
● Capital Expenditures	14,921
Total Operating Expenditures	275,278
Operating Cash Flow	(7,780)