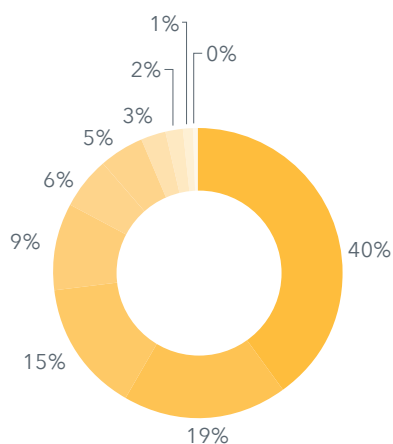


2023

Hebrew SeniorLife ended Fiscal Year 2023 with an operating cash flow deficit, as consolidated operating expenditures exceeded operating revenues by \$9 million. Despite this deficit, favorable returns on HSL and affiliate investment pools enabled their aggregate balance, including cash reserves, to increase from \$200 to \$211 million.

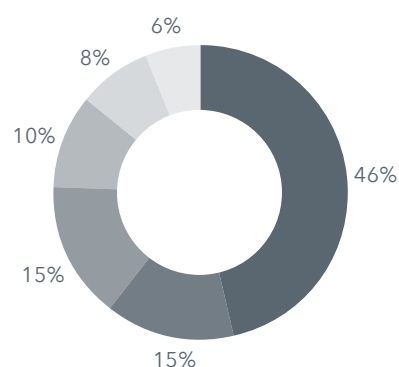
Operating revenues increased by 1% to \$269.5 million in FY2023, and earnings before interest, taxes, depreciation, and amortization (EBITDA) remained stable from the prior year at \$18.3 million in 2023 versus \$18.6 million in 2022. While core operations improved, COVID-19 stimulus funding dropped by \$3.6 million to \$0.8 million in FY2023, offsetting the improvement. The revenues reflect a planned reduction in recuperative services census, which was offset by higher long-term care census and higher payer rates.

Operating expenses rose by 1.2% in FY2023 due to higher labor costs driven by the continued tight market for health care workers, including agency and overtime costs. Regular capital expenditures of \$17 million were higher by \$2 million as compared to the prior year, due to continuous capital improvements across all of our campuses.



Operating Revenues (Cash Based) (\$000)

● HSL Parent and HRC-Roslindale	\$107,054
● HRC-Newbridge	51,705
● NewBridge IL/AL	40,213
● Orchard Cove	26,049
● Center Communities of Brookline	16,610
● Home & Community Based Services	12,436
● Jack Satter House	8,557
● Simon C. Fireman Community	4,251
● Fundraising Receipts	1,836
● COVID-19 Stimulus Funding	821
Total Operating Revenue	269,532



Operating Expenditures (Cash Based) (\$000)

● Salaries and Benefits	\$128,356
● Supplies	40,147
● General and Administrative	42,780
● Facility and Other Costs	27,111
● Debt Service	23,176
● Capital Expenditures	16,976
Total Operating Expenditures	278,546
Operating Cash Flow	(9,014)